



**Prospares**  
**Research**  
**&**  
**Consulting**

Consulting

# COMPANY PROFILE

**Prospares Research and Consulting, Unipessoal, Lda.**  
Timorese-Led, Qualified Professionals & Timely Results



At Prospares Research and Consulting, we believe in the power of informed decision-making and sustainable growth. Founded in Dili, Timor-Leste, our visionary team of experts is dedicated to providing innovative research and consulting services that empower businesses and professionals to achieve their fullest potential. We take pride in our commitment to excellence, integrity, and creating positive impacts. By connecting talent with opportunity and providing tailored solutions, we aim to build a thriving, knowledge-driven community. Join us on our mission to drive success and create a brighter future for all.



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# ABOUT COMPANY

Founded in June 2024 in the heart of Dili, Timor-Leste, Prospares Research and Consulting was established with a visionary mission: to empower businesses, organizations, and professionals with top-quality research and consulting services. Our founder, a forward-thinking leader, passionate about sustainable growth and informed decision-making, envisioned a firm that not only meets but exceeds the needs of its clients through innovation and excellence.

Our team comprises seasoned professionals with expertise in diverse fields, including public policy, public health, international relations and diplomacy, law, engineering, natural resources and environmental management, marine ecology and coastal fisheries, finance & accounting, etc. Each member brings a unique set of skills and extensive experience, ensuring that we can provide comprehensive and tailored solutions to a wide range of challenges, and enabling us to offer insights and strategies that are both practical and impactful.

At Prospares Research and Consulting, we are committed to fostering a knowledge-driven community. We believe that informed decisions are the cornerstone of success, and we strive to provide our clients with the data, analysis, and recommendations they need to make those decisions confidently. Whether it's evaluating program effectiveness, crafting compelling business strategies, research and insights, guiding students through their academic journeys, or curriculum development, our focus is always on delivering excellence.

Our approach is firmly rooted in collaboration, integrity, credibility and respect. We work closely with our clients, understanding their unique needs and goals, and develop solutions that are specifically tailored to their context. Our services are not just about providing answers but about empowering our clients with the tools and knowledge they need to achieve lasting success.

Prospares Research and Consulting is more than just a consulting firm; we are partners in progress. Our vision is to be the leading consulting and research firm in Timor-Leste, recognized for our commitment to excellence, integrity, and positive impact. We aim to build long-term relationships with our clients, founded on trust, mutual respect, and a shared commitment to achieving great things together.



"As the Founder and CEO of Prospares Research and Consulting, I am deeply committed to our mission of empowering businesses and professionals with the highest quality research and consulting services. Our team of dedicated experts brings a wealth of knowledge and experience to every project, ensuring that we deliver innovative, tailored solutions that drive sustainable growth and informed decision-making. We take pride in fostering a positive and collaborative environment, both within our company and with our clients. Together, we are building a thriving, knowledge-driven community in Timor-Leste, and I am excited about the future we are creating together."

## **Delivio Soares**

Founder & CEO

## Why Choose Us?

- **Qualified Professionals:** Our team consists of experts with extensive knowledge and experience in their respective fields.
- **Diverse Expertise:** We offer a wide range of services, ensuring that we can meet various business and academic needs.
- **Timely Delivery:** We are committed to delivering high-quality solutions on time, ensuring that our clients can achieve their goals efficiently.

## Mission

At Prospares Research and Consulting, our mission is to deliver innovative, high-quality research and consulting services that empower businesses and organizations in Timor-Leste to achieve sustainable growth, informed decision-making, and a competitive edge. We are dedicated to connecting professionals with job opportunities that align with their skills and aspirations, fostering career advancement, and driving business growth. Through our commitment to excellence and integrity, we aim to build a knowledge-driven community and create lasting, positive impacts for our clients and partners.

## Vision

Our vision at Prospares Research and Consulting is to be the premier consulting and research firm in Timor-Leste, renowned for our unwavering commitment to excellence, integrity, and positive impact. We strive to foster a thriving, knowledge-driven community where businesses and professionals achieve sustainable growth and success. By empowering our clients with innovative solutions and connecting talent to opportunities, we aim to create lasting value and drive forward the development of our region.



# HOW WE WORK

# 1

## **Client-Centric Approach:**

At Prospares Research and Consulting, our clients are at the heart of everything we do. We begin by thoroughly understanding their unique needs, challenges, and goals. This personalized approach allows us to tailor our services to meet specific requirements, ensuring that we provide the most relevant and impactful solutions. We maintain open communication and collaboration throughout the project, fostering strong relationships and delivering results that exceed expectations.

# 2

## **Expertise and Innovation:**

Our team of highly skilled professionals brings diverse expertise across various fields, including program evaluation, research and insights, academic tutoring, public policy and government affairs, market research analysis, financial & accounting analysis, environmental sustainability, etc. We leverage our extensive knowledge and experience to offer innovative, data-driven solutions that address complex problems. By staying at the forefront of industry trends and continuously enhancing our methodologies, we ensure that our clients benefit from cutting-edge insights and best practices.

# 3

## **Commitment to Excellence and Integrity:**

We are dedicated to upholding the highest standards of quality and integrity in all our work. Our rigorous research processes, meticulous attention to detail, and ethical practices ensure that our findings and recommendations are reliable and trustworthy. We deliver our services with a focus on accuracy, transparency, and accountability, building trust and confidence with our clients. Our commitment to excellence drives us to continuously improve and deliver exceptional value in every project we undertake.

# OUR SERVICES



Program/Project Evaluation



Financial Consulting



Research & Insights



Environmental and Sustainability



Public Policy & Government Affairs



Thesis & Dissertation Tutoring



Business Strategy



Bid Proposals



Market Research & Analysis



Documents Translation





# MEET THE TEAM



**Flora Brytes Ximenes**

*Vice Director*

Policy Planning and M&E  
Gender-Responsive Budgeting



**Victor da Conceição Soares, PhD**

*Consultant*

Mechanical Engineering, specializing  
in Renewable Energy  
(Former Minister of Petroleum & Minerals)



**Lidia Gomes, PhD**

*Consultant*

Public Health, Gender-Based Violence  
(Dean of the Faculty of Medicine & Health Sciences, UNTL)



**Rosalino Gomes, PhD**

*Consultant*

Public Policy and Gender Equality  
(Pro-Rector for Audit & Quality Control, UNTL)



**Martina Rupidara Gomes, PhD**

*Consultant*

Public Policy  
(Director of the Master's Degree in Public Policy, UNTL)



**Octávio de Araújo**

*Consultant*

Natural Resources Management

# MEET THE TEAM



**Clarisse Trindade Soares**  
*Consultant*

Environmental Management



**Joctan Lopes**  
*Consultant*

Marine Ecology and Coastal Fisheries



**Livanía Gomes**  
*Project Officer/Trainer*

Legal Assistant



**Lourenço Pinto**  
*Consultant*

International Accounting & Finance  
Child-Responsive Budgeting



**Eliud Gomes**  
*Consultant*

Mining Engineering  
Eco-Tourism Development



**Roberto Martins**  
*Consultant*

Project Management



**Feliciano Dos Santos Martins**  
*Junior Professional*

Tourism Development

# PORTFOLIO



**Prospares Research and Consulting, Unipessoal, Lda.**, in collaboration with **Prospares WebTech, Unipessoal, Lda.**, both part of the Prospares Group, proudly highlights its pioneering work in the tourism sector. As a Timorese-led firm, we are committed to delivering innovative, sustainable, and community-driven solutions to advance tourism development in Timor-Leste.

## **TimorGetaway Project: Experience the Beauty, Empower the Community, Protect the Environment**

As part of our strategic initiatives, we successfully designed and implemented the TimorGetaway Project, an innovative digital platform that promotes sustainable tourism with a focus on Com Village in Lautem Municipality. The project combines technology, policy insights, community engagement, and capacity-building to enhance eco-tourism and drive inclusive economic growth.

Developed through close collaboration between Prospares Research and Consulting and Prospares WebTech, the platform integrates the expertise of both teams:

- Prospares Research and Consulting contributes deep insights into policy planning, local tourism dynamics, cultural preservation, environmental conservation, and community development, ensuring the project aligns with the unique needs and strengths of Timor-Leste.
- Prospares WebTech provides cutting-edge web development solutions and innovative digital tools.

The **TimorGetaway platform** offers:

- Eco-tourism accommodations, tours, and activities with a user-friendly interface for online booking.
- Integrated digital payment systems for convenience and accessibility.

## **Community Empowerment and Business Support**

Beyond its technological innovation, TimorGetaway is committed to empowering local micro and small enterprises (MSEs) in tourism to be more profitable and sustainable. Key initiatives include:

- **Business Management Training:** Providing tailored training to help local businesses enhance operations, improve profitability, and develop inclusive tourism strategies.
- **Inclusive Product and Service Development:** Supporting businesses to create culturally relevant and inclusive tourism products, services, and marketing strategies that highlight local heritage and attract visitors.
- **Women Entrepreneurs Support:** Promoting women’s participation in tourism by facilitating access to resources, skills, and market opportunities.

### ASEAN Blue Innovation Challenge (ABIC)

With funding from the ASEAN Blue Innovation Challenge (ABIC), this project emphasizes:

- **Community Engagement and Capacity-Building:** Facilitating meaningful engagement with local communities, delivering impactful training, and empowering businesses with tools for long-term growth.
- **Sustainability and Inclusivity:** Promoting tourism practices that preserve local culture, support gender equality, and ensure environmental sustainability.

### A Proven Model for Timor-Leste’s Tourism Strategy

The TimorGetaway Project showcases our ability to develop transformative solutions by merging technological innovation, policy expertise, and local insights with community-centered approaches to ensure inclusive growth and sustainability. This success positions Prospares Research and Consulting as a reliable partner for shaping Timor-Leste’s national and subnational tourism strategies.

Our team’s extensive experience in policy planning, monitoring and evaluation (M&E), and government advisory roles enables us to design evidence-based tourism master plans that foster economic growth, cultural preservation, and environmental sustainability.

At Prospares, we believe that tourism can be a powerful tool for inclusive development. Through projects like TimorGetaway, we aim to unlock opportunities for local communities, promote Timor-Leste’s rich natural and cultural heritage, and create a sustainable future for generations to come.

Funded by:





# PROSPARES RESEARCH AND CONSULTING, UNIPessoal, LDA.

## OUR FUTURE

Our future is built on innovation, excellence, and positive impact. We aim to expand globally, continuing to empower businesses and professionals with advanced research and consulting services. Our vision is to lead in industry advancements, using technology and expertise to offer unparalleled solutions. We are committed to fostering a knowledge-driven community where talent meets opportunity and success is within reach for all. As we grow, we strive for sustainable growth, informed decision-making, and lasting positive change. Join us on our journey toward a brighter, more prosperous future.

For more information:



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