



Prospares
Research
&
Consulting

Consulting

COMPANY PROFILE

Prospares Research and Consulting, Unipessoal, Lda.
Timorese-Led, Qualified Professionals & Timely Results



At Prospares Research and Consulting, we believe in the power of informed decision-making and sustainable growth. Founded in Dili, Timor-Leste, our visionary team of experts is dedicated to providing innovative research and consulting services that empower businesses and professionals to achieve their fullest potential. We take pride in our commitment to excellence, integrity, and creating positive impacts. By connecting talent with opportunity and providing tailored solutions, we aim to build a thriving, knowledge-driven community. Join us on our mission to drive success and create a brighter future for all.



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ABOUT COMPANY

Founded in June 2024 in the heart of Dili, Timor-Leste, Prospares Research and Consulting was established with a visionary mission: to empower businesses, organizations, and professionals with top-quality research and consulting services. Our founder, a forward-thinking leader, passionate about sustainable growth and informed decision-making, envisioned a firm that not only meets but exceeds the needs of its clients through innovation and excellence.

Our team comprises seasoned professionals with expertise in diverse fields, including public policy, public health, international relations and diplomacy, law, engineering, natural resources and environmental management, marine ecology and coastal fisheries, finance & accounting, etc. Each member brings a unique set of skills and extensive experience, ensuring that we can provide comprehensive and tailored solutions to a wide range of challenges, and enabling us to offer insights and strategies that are both practical and impactful.

At Prospares Research and Consulting, we are committed to fostering a knowledge-driven community. We believe that informed decisions are the cornerstone of success, and we strive to provide our clients with the data, analysis, and recommendations they need to make those decisions confidently. Whether it's evaluating program effectiveness, crafting compelling business strategies, research and insights, guiding students through their academic journeys, or curriculum development, our focus is always on delivering excellence.

Our approach is firmly rooted in collaboration, integrity, credibility and respect. We work closely with our clients, understanding their unique needs and goals, and develop solutions that are specifically tailored to their context. Our services are not just about providing answers but about empowering our clients with the tools and knowledge they need to achieve lasting success.

Prospares Research and Consulting is more than just a consulting firm; we are partners in progress. Our vision is to be the leading consulting and research firm in Timor-Leste, recognized for our commitment to excellence, integrity, and positive impact. We aim to build long-term relationships with our clients, founded on trust, mutual respect, and a shared commitment to achieving great things together.



"As the Founder and CEO of Prospares Research and Consulting, I am deeply committed to our mission of empowering businesses and professionals with the highest quality research and consulting services. Our team of dedicated experts brings a wealth of knowledge and experience to every project, ensuring that we deliver innovative, tailored solutions that drive sustainable growth and informed decision-making. We take pride in fostering a positive and collaborative environment, both within our company and with our clients. Together, we are building a thriving, knowledge-driven community in Timor-Leste, and I am excited about the future we are creating together."

Delivio Soares

Founder & CEO

Why Choose Us?

- **Qualified Professionals:** Our team consists of experts with extensive knowledge and experience in their respective fields.
- **Diverse Expertise:** We offer a wide range of services, ensuring that we can meet various business and academic needs.
- **Timely Delivery:** We are committed to delivering high-quality solutions on time, ensuring that our clients can achieve their goals efficiently.

Mission

At Prospares Research and Consulting, our mission is to deliver innovative, high-quality research and consulting services that empower businesses and organizations in Timor-Leste to achieve sustainable growth, informed decision-making, and a competitive edge. We are dedicated to connecting professionals with job opportunities that align with their skills and aspirations, fostering career advancement, and driving business growth. Through our commitment to excellence and integrity, we aim to build a knowledge-driven community and create lasting, positive impacts for our clients and partners.

Vision

Our vision at Prospares Research and Consulting is to be the premier consulting and research firm in Timor-Leste, renowned for our unwavering commitment to excellence, integrity, and positive impact. We strive to foster a thriving, knowledge-driven community where businesses and professionals achieve sustainable growth and success. By empowering our clients with innovative solutions and connecting talent to opportunities, we aim to create lasting value and drive forward the development of our region.



HOW WE WORK

1

Client-Centric Approach:

At Prospares Research and Consulting, our clients are at the heart of everything we do. We begin by thoroughly understanding their unique needs, challenges, and goals. This personalized approach allows us to tailor our services to meet specific requirements, ensuring that we provide the most relevant and impactful solutions. We maintain open communication and collaboration throughout the project, fostering strong relationships and delivering results that exceed expectations.

2

Expertise and Innovation:

Our team of highly skilled professionals brings diverse expertise across various fields, including program evaluation, research and insights, academic tutoring, public policy and government affairs, market research analysis, financial & accounting analysis, environmental sustainability, etc. We leverage our extensive knowledge and experience to offer innovative, data-driven solutions that address complex problems. By staying at the forefront of industry trends and continuously enhancing our methodologies, we ensure that our clients benefit from cutting-edge insights and best practices.

3

Commitment to Excellence and Integrity:

We are dedicated to upholding the highest standards of quality and integrity in all our work. Our rigorous research processes, meticulous attention to detail, and ethical practices ensure that our findings and recommendations are reliable and trustworthy. We deliver our services with a focus on accuracy, transparency, and accountability, building trust and confidence with our clients. Our commitment to excellence drives us to continuously improve and deliver exceptional value in every project we undertake.

OUR SERVICES



01 POLICY RESEARCH & STRATEGIC ANALYSIS

We provide evidence-based policy research and strategic advisory to support informed decision-making across government, development, and private sector contexts. Our team translates complex data and local knowledge into actionable insights that drive meaningful change.

02 PROGRAM EVALUATION & IMPACT ASSESSMENT

We design and conduct rigorous evaluations that measure program effectiveness, document outcomes, and generate learning for continuous improvement. Our assessments are grounded in internationally recognized frameworks and adapted to the Timor-Leste context.

03 GENDER MAINSTREAMING & SOCIAL INCLUSION

We integrate gender and social inclusion considerations into policies, programs, and institutional processes to ensure equitable outcomes for all. Our work is informed by direct experience in national gender policy development and alignment with global standards including CEDAW and the Beijing Platform for Action.

04 ENVIRONMENTAL & SOCIAL IMPACT ASSESSMENT

We conduct comprehensive environmental and social assessments to help clients understand, manage, and mitigate the risks associated with development projects. Our reports meet donor and regulatory requirements while reflecting community realities on the ground.

05 NATURAL RESOURCES & ENERGY GOVERNANCE

We provide technical advisory on the governance of natural resources and the energy sector, supporting transparent management and sustainable development outcomes. Our work connects national policy frameworks with community-level impacts and international best practices.

06 CLIMATE FINANCE & RESILIENCE ADVISORY

We support clients in accessing climate finance, designing resilience strategies, and meeting the reporting requirements of international climate frameworks. Our advisory integrates technical expertise with deep knowledge of Timor-Leste's climate vulnerabilities and development priorities.



07 PUBLIC FINANCIAL MANAGEMENT ADVISORY

We offer specialized support in public financial management, including budget analysis, expenditure tracking, and fiscal policy advisory. Our expertise spans gender-responsive budgeting, subnational finance, and alignment with national development plans.

08 POLITICAL ECONOMY & GOVERNANCE ANALYSIS

We conduct political economy analyses to help development partners and policymakers navigate institutional dynamics, power structures, and stakeholder landscapes. Our work enables more effective program design and governance reform in complex and fragile contexts.

09 PRIVATE SECTOR DEVELOPMENT & MARKET INTELLIGENCE

We support private sector growth through market research, investment climate analysis, business environment assessments, and digital economy advisory. Our work helps governments, development partners, and enterprises identify opportunities, reduce barriers to trade, and build competitive markets, including in emerging digital and technology-driven sectors.

SUPPORTING SERVICES

Document Translation

We provide professional translation services across Tetum, Portuguese, Bahasa Indonesia, and English, supporting development organizations, government agencies, and private sector clients with accurate, context-sensitive communication. This service complements our advisory work and is available as a standalone engagement.

STRATEGIC NOTES *(Internal Reference Only)*

Service 09 (Private Sector Development & Market Intelligence) is a new addition that was absent from both the previous company profile and the business card. It is recommended to position Prospares competitively for EIF Phase III engagements, UNCTAD/WTO-adjacent consultancies, ASEAN economic integration assignments, and digital economy advisory work. It draws on the firm's existing capacity in market research, trade facilitation, and digital innovation through TimorGetaway and Prospares WebTech.

Documents Translation is retained as a supporting service given its active revenue contribution (UNICEF Timor-Leste engagement) and practical value to development sector clients. It is intentionally not listed as a core numbered service to preserve the firm's positioning as a high-value advisory consultancy.

MEET THE TEAM



Flora Brytes Ximenes

Co-Founder & Managing Director

Policy Planning and M&E
Gender-Responsive Budgeting



Octávio de Araújo

Consultant

Natural Resources Management



Clarisse Trindade Soares

Consultant

Environmental Management



Joctan Lopes

Consultant

Marine Ecology and Coastal Fisheries



Martina Rupidara Gomes, PhD

Consultant

Public Policy
(Director of the Master's Degree in Public Policy, UNTL)



Lourenço Pinto

Consultant

International Accounting & Finance
Child-Responsive Budgeting



Livania Gomes

Project Officer

Legal Assistant

MEET THE TEAM



Victor da Conceição Soares, PhD
Consultant

Mechanical Engineering, specializing
in Renewable Energy
(Former Minister of Petroleum & Minerals)



Rosalino Gomes, PhD
Consultant

Public Policy and Gender Equality
(Former Pro-Rector for Audit & Quality Control, UNTL)



Roberto Martins
Consultant

Project Management & BizDev



Eliud Gomes
Consultant

Mining Engineering
Eco-Tourism Development



Octoviano de Jesus
Consultant

Geologist and
Geotechnical Engineering



Duarte Salvador
Consultant

Architect and
Disaster Risk Management



Feliciano Dos Santos Martins
Junior Professional

Tourism Development

PORTFOLIO



Completed Project

Prospares Research and Consulting, Unipessoal, Lda., in collaboration with **Prospares WebTech, Unipessoal, Lda.**, both part of the Prospares Group, proudly highlights its pioneering work in the tourism sector. As a Timorese-led firm, we are committed to delivering innovative, sustainable, and community-driven solutions to advance tourism development in Timor-Leste.

TimorGetaway Project: Experience the Beauty, Empower the Community, Protect the Environment

As part of our strategic initiatives, we successfully designed and implemented the TimorGetaway Project, an innovative digital platform that promotes sustainable tourism with a focus on Com Village in Lautem Municipality. The project combines technology, policy insights, community engagement, and capacity-building to enhance eco-tourism and drive inclusive economic growth.

Developed through close collaboration between Prospares Research and Consulting and Prospares WebTech, the platform integrates the expertise of both teams:

- Prospares Research and Consulting contributes deep insights into policy planning, local tourism dynamics, cultural preservation, environmental conservation, and community development, ensuring the project aligns with the unique needs and strengths of Timor-Leste.
- Prospares WebTech provides cutting-edge web development solutions and innovative digital tools.

The **TimorGetaway platform** offers:

- Eco-tourism accommodations, tours, and activities with a user-friendly interface for online booking.
- Integrated digital payment systems for convenience and accessibility.

Community Empowerment and Business Support

Beyond its technological innovation, TimorGetaway is committed to empowering local micro and small enterprises (MSEs) in tourism to be more profitable and sustainable. Key initiatives include:

- **Business Management Training:** Providing tailored training to help local businesses enhance operations, improve profitability, and develop inclusive tourism strategies.
- **Inclusive Product and Service Development:** Supporting businesses to create culturally relevant and inclusive tourism products, services, and marketing strategies that highlight local heritage and attract visitors.
- **Women Entrepreneurs Support:** Promoting women’s participation in tourism by facilitating access to resources, skills, and market opportunities.

ASEAN Blue Innovation Challenge (ABIC)

With funding from the ASEAN Blue Innovation Challenge (ABIC), this project emphasizes:

- **Community Engagement and Capacity-Building:** Facilitating meaningful engagement with local communities, delivering impactful training, and empowering businesses with tools for long-term growth.
- **Sustainability and Inclusivity:** Promoting tourism practices that preserve local culture, support gender equality, and ensure environmental sustainability.

A Proven Model for Timor-Leste’s Tourism Strategy

The TimorGetaway Project showcases our ability to develop transformative solutions by merging technological innovation, policy expertise, and local insights with community-centered approaches to ensure inclusive growth and sustainability. This success positions Prospares Research and Consulting as a reliable partner for shaping Timor-Leste’s national and subnational tourism strategies.

Our team’s extensive experience in policy planning, monitoring and evaluation (M&E), and government advisory roles enables us to design evidence-based tourism master plans that foster economic growth, cultural preservation, and environmental sustainability.

At Prospares, we believe that tourism can be a powerful tool for inclusive development. Through projects like TimorGetaway, we aim to unlock opportunities for local communities, promote Timor-Leste’s rich natural and cultural heritage, and create a sustainable future for generations to come.

Funded by:





Completed Project

TasiFest 2025 Music Festival: Event Management and Operations Consulting

Client: Sales Luis Unipessoal, Lda

Role: Event Management Consultant and Operational Advisor

Engagement: TasiFest 2025 Music Festival

Sector: Entertainment, Hospitality, Events

Prospares Research and Consulting was engaged by Sales Luis Unipessoal, Lda., to provide event management support and operational consulting for the TasiFest 2025 Music Festival, one of Timor-Leste's flagship live entertainment events.

Scope of Work:

- End-to-end event management advisory for TasiFest 2025
- Development of the Coronel Bar Performance Report, covering operational delivery, financial outcomes, and strategic insights from the festival's beverage operations
- Development of the Standard Operating Procedure (SOP) for Event-Based Coronel Beverage Sales and Operations, establishing operational standards for consistency, quality, and efficiency at future events
- Post-event analysis and recommendations to inform future programming and commercial performance

The deliverables produced under this engagement provided Sales Luis Unipessoal, Lda. with documented operational systems and evidence-based insights to strengthen their event management and commercial beverage operations going forward.

Client:





Ongoing Project

Improving Maternal, Infant, and Young Child Nutrition (MIYCN) through a Social Marketing Campaign

Client: UNICEF Timor-Leste

Lead Contractor: Common Thread (United Kingdom)

Role: Local Research Partner

Timeline: June 2026 to June 2027

Sector: Nutrition, Public Health, Social Behaviour Change

Timor-Leste continues to face significant nutrition challenges, with child stunting remaining a major public health concern. Improving maternal, infant and young child nutrition (MIYCN) is a national priority and a critical component of the Joint Programme on Food Systems Transformation in Timor-Leste.

Prospares Research and Consulting is engaged as the local research partner under Common Thread, a UK-based specialist in social marketing and behaviour change, commissioned by UNICEF Timor-Leste. Our role centers on ensuring that the social marketing campaign is grounded in a deep understanding of the Timorese context, including people's motivations, barriers, aspirations, social norms, and lived realities.

Project Objectives:

1. Collect behavioral insights to understand key enablers and barriers related to maternal, infant, and young child nutrition.
2. Identify priority audiences, target behaviours, and opportunities for change.
3. Co-create campaign concepts and approaches with key stakeholders and communities.
4. Develop and test campaign asset prototypes with the intended audience.
5. Develop a campaign concept and draft asset package to support implementation planning.
6. Support campaign implementation and evaluation through technical advisory, including theory of change development, process evaluation metrics, and data collection tools.

Prospares Deliverables:

- Desk review and local context policy brief
- Situational analysis of Timor-Leste's nutrition landscape
- Behavioral research design and field data collection
- Stakeholder consultation facilitation and co-creation workshops
- Findings synthesis and campaign briefing reports
- Technical advisory support throughout implementation and evaluation

Client:



COMMON THREAD



Ongoing Project

Translation and Localization Services for Policy and Research Documents

Client: UNICEF Timor-Leste

Role: Authorized Translation Partner

Languages: English, Tetum, Bahasa Indonesia, Portuguese

Engagement Period: 2025 to Present

Sector: Public Health, Child Rights, Policy and Research

Since 2025, Prospares Research and Consulting has provided professional translation and localization services to UNICEF Timor-Leste, supporting the accessibility and reach of critical policy and research materials across language communities in Timor-Leste.

Services Provided:

- Translation of UNICEF reports, policy briefs, and research documents
- Localization of content into Tetum, ensuring cultural accuracy and contextual relevance
- Review and quality assurance of translated materials
- Terminological consistency across multi-document projects and programme cycles
- Fast-turnaround translation support for time-sensitive publications and communications

This ongoing engagement reflects our team's deep command of Timor-Leste's linguistic landscape and our commitment to ensuring that development knowledge reaches the communities it is meant to serve.

Client:





PROSPARES RESEARCH AND CONSULTING, UNIPessoal, LDA.

OUR FUTURE

Our future is built on innovation, excellence, and positive impact. We aim to expand globally, continuing to empower businesses and professionals with advanced research and consulting services. Our vision is to lead in industry advancements, using technology and expertise to offer unparalleled solutions. We are committed to fostering a knowledge-driven community where talent meets opportunity and success is within reach for all. As we grow, we strive for sustainable growth, informed decision-making, and lasting positive change. Join us on our journey toward a brighter, more prosperous future.

For more information:



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